JOBS & CONTRACTS

About the Sewer System Improvement Program
The owner and operator of San Francisco’s sewer system, the San Francisco Public Utilities Commission (SFPUC), has embarked upon the Sewer System Improvement Program (SSIP), a 20-year, multibillion-dollar citywide investment to upgrade our aging sewer infrastructure to ensure a reliable and seismically safe system now and for generations to come. An investment in sewer infrastructure of this magnitude presents a once-in-a-lifetime opportunity to:

- Upgrade our aging sewer system to sustainably support all who live, work, and visit our amazing city.
- Provide training and support services for the community to access, and meaningfully participate on projects being constructed in their neighborhoods.
- Create job opportunities and access to careers that provide living wages and benefits.
- Provide opportunities for the startup and growth of small businesses.

A Day in the Life:
Meg-Anne Pryor
Meg-Anne Pryor is on a call in her office with one of her apprentices. She is approachable yet assertive on the phone. As the first African-American female District Apprentice Coordinator in the history of the Operating Engineers Local 3, it is not hard to understand why.

Before Pryor made history at Local 3, she was an apprentice hoping for a shot in construction.

Pryor grew up in the Bayview neighborhood. She joined CityBuild Academy’s pre-apprenticeship training program before qualifying as an Operating Engineer where she eventually achieved journeywoman status. Pryor credits Labor Relations Specialists Brian Thomas and Zelda Saeli, of the SFPUC, with helping her secure work early on and with navigating some of the challenges in the industry.

“I just want to be there and help them as much as I can and be an asset to my union.”

With the Operators, Pryor discovered an exciting career path, something she loves doing, and something that helped her eventually own a home, which she once doubted would ever be possible. Now, as an Apprentice Coordinator, Pryor is helping others like her discover their passion.

“People call me, from apprentices to employers, to other business agents, other dispatchers, and people who are looking to become apprentices in our program. Parents call me for their kids,” Pryor says. For the future, Pryor is focused on continuing to help her apprentices succeed and complete their program. “I just want to be there and help them as much as I can and be an asset to my union,” Pryor asserts.

Making a Lasting Investment
With the SSIP’s infrastructure investments, the SFPUC has an opportunity to support San Francisco’s ongoing economic vitality by strengthening its neighborhoods, businesses, and workforce through:

**JOBS:** The SSIP’s projects are covered by the San Francisco Local Hiring Policy for Construction and have a goal of 30%, meaning these hours must be worked by San Francisco residents. For apprenticeships (entry-level jobs) this goal is 50%.

Percentage of hours worked (required vs. actual)

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<th>Goal</th>
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<tr>
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<td>30%</td>
<td>63%</td>
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<td>All San Francisco</td>
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<td>Residents</td>
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<td>Apprentices</td>
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*Actual Local Hire participation is recorded and administered by the Office of Economic and Workforce Development.

THIS REPORT is designed to provide a biannual snapshot of the jobs and contracts provided by the SSIP and serve as a resource guide for those looking to get involved with this once in a generation opportunity. The data in this report is as of June 30, 2020.
MAKING AN IMPACT

The Sewer System Improvement Program (SSIP) is a critical citywide investment in our people, our communities, and our quality of life.

The Program

The SSIP is divided into overlapping phases to maintain affordability. To date only Phase 1 has been approved by our Commission representing $2.979 billion. This first phase is comprised of 70 projects occurring all over the City.

**Grey.** Upgrades to our pipes and Treatment Plants for reliability, resiliency, and regulatory compliance.

**Green.** Innovative stormwater management tools that not only reduce impacts to our system but help beautify our neighborhoods too!

**Clean.** Improving our infrastructure to protect the health of our communities and the environment.

This map depicts the approximate locations of our Phase 1 projects

Phase 1 of the SSIP is currently 46% complete; with approximately 37.4% of the budget spent. Opportunities still exist!

Learn more about the SSIP and all of the Phase 1 projects at sfwater.org/ssip
HOW ARE WE DOING SO FAR...?

**JOBS**

**BAY AREA**
- $60.5 Million in wages and benefits
- 2,999 Workers
- 834K+ HRS

**SAN FRANCISCO**
- $19 Million in wages and benefits
- 808 Workers
- 279K+ HRS

**APPRENTICES**
- $6.6 Million in wages and benefits
- 522 Workers
- 127K+ HRS

**TOP DISTRICTS: HOURS WORKED**
- D10 Bayview: 29%
- D11 Excelsior: 16%
- D9 Mission: 14%

**CONTRACTS**

**CONTRACTS AWARDED**
- $1.9 Billion total contracts awarded
- 445 contracts
- Valued at $318+ Million

**TOP DISTRICTS: LOCAL CONTRACT VALUE**
- D10 Bayview: 49%
- D3 Chinatown: 18%

**ALL WORKERS**
- D10 Bayview: 29%
- D11 Excelsior: 16%

**APPRENTICES**
- D10 Bayview: 37%
- D9 Mission: 14%
Partnering in Jobs and Contracts

The SFPUC partners with the Office of Economic and Workforce Development (OEWD) and CityBuild to train and match SF workers with SSIP jobs opportunities. The SFPUC has also established a Contractors Assistance Center to provide local and small businesses with the tools and resources necessary to get ACCESS to, COMPETE for, and PARTICIPATE on, upcoming contracting opportunities.

RESOURCES

Looking for a job?
Office of Economic Workforce & Development
- FREE training programs for job seekers
- Skill development and support services
- Specialized job seeker services
(415) 554-6969 oewd.org/employment

SFPUC Job Information Hotline (415) 934-5777

Need job training?
CityBuild
Coordinates City-wide construction training and employment programs and offers construction industry training:
- Pre-Apprenticeship Training
- Construction Administration Training
- Employment Networking Services
(415) 701-4848 oewd.org/city-build

Want to bid on a project?
Contractors Assistance Center
FREE resources for professional service firms, construction companies, vendors, and suppliers:
ACCESS
- Secure Necessary Certifications and Registrations
- Identify Contracting Opportunities
- Assess Capital Requirements and Financial Risk

COMPETE
- Networking Opportunities
- Plot Your Business Development Strategy
- Assistance Preparing Bids and Proposals

PERFORM
- Learn the Skills Necessary to Coordinate Project
- Comply with City Programs and Get Paid
- Develop a Financial Game Plan
(415) 467-1040 acp@sfpw.org sfwater.org/acp

Questions about projects in construction?
SEP Construction Information Hub
Your resource for information on construction activities at the Southeast Treatment Plant.
(415) 551-4SEP (4737) sfwater.org/SEPconstruction

SMALL BUSINESS PROFILE

BECKER ELECTRIC – A LOCAL BUSINESS SUCCESS

Becker Electric Inc. (Becker Electric) is a locally owned and operated, union signatory electrical firm and a Local Business Enterprise (LBE). Becker Electric has spent more than a decade, since its founding in 2008, building its reputation and success by focusing on its clients’ total satisfaction delivered through great service, a focus on safety and quality workmanship.

Sundt/Walsh, a joint venture, is the Construction Manager/General Contractor (CM/GC) in charge of constructing the new Headworks facility at the SFPUC’s Southeast Water Pollution Control Plant which treats 80% of the City’s combined sewer and stormwater. The new Headworks facility is a significant project in the SFPUC’s $2.9 billion Sewer System Improvement Program, much of which is focused at the Southeast Water Pollution Control Plant.

As part of Sundt/Walsh’s role as the CM/GC on the Headworks project, it breaks down the project’s overall construction work into trade packages. Sundt/Walsh felt the electrical portion of the work at the Bruce Flynn Pump Station would be ideal for LBEs. The initial bids, however, only yielded interest from large, non-local electrical firms. In order to generate more interest, Sundt/Walsh turned to the SFPUC’s Contractors Assistance Center (Center) for support. The Center helped Sundt/Walsh to identify and target LBEs with the skillset and willingness to work on the pump station. After Sundt/Walsh conducted more targeted outreach to LBEs, they received additional bids, including one from Becker Electric, who provided the lowest bid and was ultimately selected.

After selecting Becker Electric, Sundt/Walsh met with members of the Becker Electric team to discuss the specifics of the project and help develop a plan to complete the work. Sundt/Walsh offered Becker Electric support and assigned a general electrical foreman to participate in the planning process. As the work progressed, Sundt/Walsh also assisted with project superintendents and engineers to help resolve unexpected problems encountered at the project site. Becker Electric, for its part, welcomed the input and support because part of its uncompromising company standard is the completion of a job correctly the first time to ensure efficiency and mitigate safety hazards.

Ultimately, the close collaboration proved effective, enabling Becker Electric to meet the demands of the project, resolve unforeseen issues quickly and secure a six-figure savings for the Headworks project. Sundt/Walsh and Becker Electric showed how active recruitment strategies, effective communication, and willing partnership can create creative solutions to unforeseen challenges and have a positive impact on a project.

These benefits extend to SFPUC rate payers, too, as the project cost savings preserve precious resources, and Becker Electric, a LBE, reinvests back into the local economy.