Observations

• Water and Wastewater higher revenues, Power lower revenues
  • $6.8M or 1.5% – water sales revenues
  • $5.7M or 2.1% – sewer service charges
  • $3.1M or 2.3% – power sales revenues

• Financial results meet policy targets for coverage and reserves
FY 2017 Water Budgetary Variances

Increased water sales revenues and uses cost savings...

**Sources**

$6.6M or 1.4% higher revenues due to increased water sales

- $3.0M or 1.3% retail
- $3.8M or 1.7% wholesale
- $0.2M or 1.6% miscellaneous revenues

**Uses**

$27.5M or 5.7% savings from reduced expenses/general reserve

- $24.4M one-time debt service savings
- $2.9M salaries and benefit savings
- $0.2M savings from not using planned reserve
Increased wastewater revenues and uses cost savings...

**Sources**

$5.8M or 2.1% higher revenues due to billed volumes
- $5.7M or 2.1% sewer revenues
- $0.1M or 3.0% miscellaneous revenues

**Uses**

$25.8M or 9.3% savings from reduced expenses/general reserve
- $1.9M salaries and benefit savings
- $23.9M savings from not using planned reserve
Reduced power sales revenues offset by cost savings...

**Sources**

$3.9M or 2.1% lower than budget primarily due to lower sales

**Uses**

$6.5M or 3.2% savings from reduced expenses

- $2.2M salaries and benefit savings
- $4.0M from not using purchase of power contingency
- $0.3M from sale of gas and steam
FY 2017 CleanPowerSF Budgetary Variances

Sales revenues on target, uses cost savings...

Sources
• $0.1M or 0.3% higher interest revenues

Uses
$5.0M or 14.8% savings from reduced expenses/general reserve
• $0.8M salaries and benefit savings
• $4.2M savings from not using planned reserve
Key Reserve Ratios

Fund Balance Reserves meet all

- 15% of Annual Revenues
  - Water: ✓
  - Wastewater: ✓
  - Hetchy: ✓

- 15% of Annual Expenses
  - Water: ✓
  - Wastewater: ✓
  - Hetchy: ✓

- 1.25 Debt Service Coverage Ratio
  - Water: ✓
  - Wastewater: ✓
  - Hetchy: ✓

Debt Service Coverage, exceeds 1.25 times requirement
- Indenture Basis—includes current year results and fund balance
Questions
MEMORANDUM

DATE: December 13, 2016

TO: Anson Moran, Commission President
Ike Kwon, Commission Vice President
Ann Moller Caen, Commissioner
Francesca Vietor, Commissioner
Vince Courtney, Commissioner

THROUGH: Harlan L. Kelly, Jr., General Manager

FROM: Eric L. Sandler, CFO and AGM, Business Services

SUBJECT: SFPUC First Quarter Budgetary Report FY 2017, through 9/30/16

Summary: Attached are the FY 2017 first quarter budgetary reports for the three Enterprises and CleanPowerSF, through 9/30/16. Water and Wastewater revenues are higher than budget and Power is below budget. The table below summarizes high-level changes to revenues and expenses, with net surpluses projected for the three Enterprises' and CleanPowerSF. Additional detail on the revenues and expenditures are provided in the brief narratives on the following pages and the attached reports.

<table>
<thead>
<tr>
<th></th>
<th>Beginning Available Fund Balance</th>
<th>Fund Balance Budgeted to be (Used)</th>
<th>Revenue Surplus / (Shortfall)</th>
<th>Expenditure Savings / (Shortfall)</th>
<th>Surplus / (Shortfall)</th>
<th>General Reserve</th>
<th>Projected Year End Available Fund Balance</th>
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<tbody>
<tr>
<td>Water</td>
<td>$143.6</td>
<td>$ (10.7)</td>
<td>$ 6.6</td>
<td>$ 27.3</td>
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<td>Wastewater</td>
<td>$118.1</td>
<td>$ -</td>
<td>$ 5.8</td>
<td>$ 1.9</td>
<td>$ 7.7</td>
<td>$ 23.9</td>
<td>$ 149.7</td>
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<tr>
<td>Hetch Hetchy</td>
<td>$64.0</td>
<td>$ (11.6)</td>
<td>$ (3.9)</td>
<td>$ 6.5</td>
<td>$ 2.6</td>
<td>$ -</td>
<td>$ 55.0</td>
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<tr>
<td>CleanPowerSF</td>
<td>$5.6</td>
<td>$ -</td>
<td>$ 0.1</td>
<td>$ 0.8</td>
<td>$ 0.9</td>
<td>$ 4.2</td>
<td>$ 10.7</td>
</tr>
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</table>
**Water Enterprise**

- Higher Water Sales Revenue: Projected water sales revenue is $6.8M higher than budget; Retail and wholesale water sales revenues were higher than budget by $3.0M (1.3%) and $3.8M (1.7%) respectively.

- Water sales volumes are projected at 168.4 MGD which is higher than budget by 4.9 MGD (3.0%). Of this total, projected retail water sales volumes are 57.0 MGD which is higher than budget by 0.5 MGD (0.9%) and wholesale water sales volumes are 111.4 MGD which is 4.4 MGD (4.1%) higher than budget.

- Projected one-time cost savings includes $24.4M in debt service savings resulting from the October 2016 bond refunding and $2.9M salary and fringe benefit savings.

- General reserve of $0.2M intentionally budgeted and planned to go unspent.

**Wastewater Enterprise**

- Higher Wastewater Sales Revenue: Projected wastewater sales revenue is higher than budget by $5.7M (2.1%). Wastewater revenues are a function of water sales multiplied by a flow factor which determines a customers' indoor water usage and wastewater flow.

- Wastewater discharge volumes are projected at 48.7 MGD, 1.3 MGD or 2.7% higher than budget.

- Projected one-time cost savings includes $1.9M salary and fringe benefit savings.

- General reserve of $23.9M intentionally budgeted and planned to go unspent.

**Hetch Hetchy Water & Power, including the Power Enterprise**

- Lower Power Sales Revenue: Projected net power sales revenue is below budget by $3.1M (2.3%). Power sales from City departments are $1.0M lower due to reduction in consumption; power sales to the Western Systems Power Pool (WSPP) is $0.7M below budget due to lower than expected wholesale power prices; power sales to the Irrigation Districts is $0.7M lower than budget primarily due to terminating excess power sales to Turlock Irrigation District, and power sales to Hunter's Point are lower than budget due to fewer customers than planned.

- Projected one-time cost savings includes $2.2M in salary and fringe benefit savings, $0.3M savings in gas & steam purchases and $4.0M in a contingency reserve for power purchases.
CleanPowerSF

- Electric sales totaling $33.7M are projected to meet budget due to low opt-out rates and steady program participation.
- Projected one-time costs savings of $0.8M are due to slower than anticipated staffing ramp up.
- Operating Reserve includes Calpine’s $3.0M Reserve Account.

If you have questions, please contact me at (415) 934-5707 at your earliest convenience.

CC:
Michael Carlin, Deputy General Manager, SFPUC
Juliet Ellis, AGM, External Affairs, SFPUC
Barbara Hale, AGM, Power Enterprise, SFPUC
Kathryn How, AGM, Infrastructure, SFPUC
Tommy Moala, AGM, Wastewater Enterprise, SFPUC
Steve Ritchie, AGM, Water Enterprise, SFPUC
Melissa Whitehouse, Budget Director, Mayor’s Office
Ben Rosenfield, Controller

Attachments:
Appendix A Water Enterprise
Appendix B Wastewater Enterprise
Appendix C Hetch Hetchy Water & Power, including the Power Enterprise
Appendix D CleanPowerSF
### Appendix A

**WATER ENTERPRISE OPERATING FUNDS**

FY 2016-17 1st Quarter - Budgetary Basis, 5W AAA

($ Millions)

<table>
<thead>
<tr>
<th>FY 2015-16 Actuals</th>
<th>FY 2016-17 Original Budget</th>
<th>Revised Budget</th>
<th>Projection</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Available Fund Balance as a Source</td>
<td>$176.1</td>
<td>$10.7</td>
<td>$122.2</td>
<td>$255.0</td>
</tr>
</tbody>
</table>

**Sources**

- Retail Water Sales: 204.0, 223.1, 224.3, 227.3, 3.0
- Retail Water Sales - In-City Departments: 6.9, 7.7, 7.7, 7.7, -
- Wholesale Water Sales Revenue: 203.3, 218.4, 218.4, 222.2, 3.8
- Interest Income: 1.6, 1.9, 1.9, 1.9, -
- Rental Income: 11.5, 12.9, 12.9, 12.9, -
- Miscellaneous Revenues: 14.4, 15.8, 12.9, 12.7, (0.2)
- Departmental Transfer Adjustment: (36.6), (34.6), (34.6), (34.6), -

**Operating Sources**

- $405.0, 445.1, 443.5, 450.1, 6.6

**Federal Bond Interest Subsidy Sources**

- $24.2, 24.2, 24.2, 24.2, -

**Total Sources**

- $429.2, 469.3, 467.6, 474.3, 6.6

**Operating Uses**

- Personnel: 85.4, 89.7, 88.4, 85.4, 2.9
- Non-Personal Services: 14.3, 16.5, 22.7, 22.7, -
- Materials and Supplies: 11.7, 13.2, 15.7, 15.7, -
- Equipment: 2.6, 3.7, 5.6, 5.6, -
- Light, Heat and Power: 8.3, 9.0, 9.0, 9.0, -
- Overhead (SFPU Bureaus & City): 41.7, 44.8, 50.1, 50.1, -
- Services of Other Departments: 11.7, 11.9, 13.0, 13.0, -

**Total Operating Uses**

- $175.7, 188.8, 204.5, 201.5, 2.9

**Debt Service**

- $221.7, 250.9, 250.9, 226.6, 24.4

**Capital Projects**

- $37.5, 16.8, 90.0, 90.0, -

**Total Uses (excluding General Reserve)**

- $461.7, $490.0, $589.8, $562.3, $27.5

**Net FY 2016-17 Results**

- $143.6

<table>
<thead>
<tr>
<th>Available Fund Balance as of Fiscal Year-End</th>
<th>FY 2016-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>$143.6</td>
<td>$34.1</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Available Fund Balance Reserves as a % of ... (G)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Operating Sources</td>
</tr>
<tr>
<td>32.5%</td>
</tr>
<tr>
<td>27.7%</td>
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<tr>
<td>34.4%</td>
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<tr>
<td>Total Operating Uses</td>
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<tr>
<td>81.7%</td>
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<tr>
<td>70.5%</td>
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<td>82.8%</td>
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<tr>
<td>Total Uses (excluding General Reserve)</td>
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<tr>
<td>31.1%</td>
</tr>
<tr>
<td>27.7%</td>
</tr>
<tr>
<td>29.7%</td>
</tr>
</tbody>
</table>

**Debt Service Coverage... Year-End Budgetary Basis**

- Indenture Basis (includes Available Fund Balance) (H): 1.75, 1.56, 1.76
- Current Basis (I): 1.11, 1.08, 1.22

<table>
<thead>
<tr>
<th>Available Fund Balance Reserves as a % of ... (G)</th>
<th>FY 2016-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt Service Coverage... Year-End Budgetary Basis</td>
<td></td>
</tr>
<tr>
<td>Indenture Basis (includes Available Fund Balance)</td>
<td></td>
</tr>
<tr>
<td>1.75, 1.56, 1.76</td>
<td></td>
</tr>
<tr>
<td>Current Basis</td>
<td></td>
</tr>
<tr>
<td>1.11, 1.08, 1.22</td>
<td></td>
</tr>
</tbody>
</table>
Revenue Variances
A. Retail water sales projected to be 57 MGD, a 0.9% increase from budget of 56.5 MGD and a 2% increase from prior year actuals of 55.8 MGD.
B. Wholesale water sales projected to be 111.4 MGD, a 4.1% increase from budget of 107 MGD and no change from prior year actuals.
C. Miscellaneous revenue projected to decrease slightly from budget, primarily due to water service installation charges lower than budgeted.

Expenditure Variances
D. Salaries and benefit savings due to vacant positions; Enterprise and HRS working on filling positions.
E. Variance reflects savings from Series 2016AB refunding.
F. General reserve was intentionally budgeted and planned to go unspent to build up fund balance reserves.

Other Notes
G. GFOA recommended best practice is at least 5-15% of revenues or 1-2 months of expenditures.
H. Calculated as ratio between (a) Operating Sources plus Beginning Available Fund Balance plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, and (b) Debt Service. The Indenture requires this ratio to be a minimum of 1.25 times.
I. Calculated as ratio between (a) Operating Sources plus Fund Balance as a Source plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, and (b) Debt Service.
## Available Fund Balance as a Source

<table>
<thead>
<tr>
<th>Sources</th>
<th>FY 2016-17 1st Quarter - Budgetary Basis, 5C AAA ($ Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sewer Service Charge</td>
<td>$248.2 $264.0 $264.0 $269.7 5.7 A</td>
</tr>
<tr>
<td>Sewer Service Charges City Departments</td>
<td>4.6 4.6 4.6 4.6 -</td>
</tr>
<tr>
<td>Interest Income</td>
<td>0.9 1.3 1.3 1.3 -</td>
</tr>
<tr>
<td>Other Miscellaneous Income</td>
<td>4.0 3.8 3.3 3.4 0.1 B</td>
</tr>
<tr>
<td><strong>Total Operating Sources</strong></td>
<td>$257.7 $273.7 $273.2 $279.0 5.8</td>
</tr>
</tbody>
</table>
Revenue Variances
A. Sewer discharge volumes projected to be 48.7 MGD, a 2.7% increase from budget of 47.4 MGD and a 2.4% increase from prior year actuals of 47.4 MGD.

B. Miscellaneous revenues projected to increase slightly from budget, primarily due to unbudgeted biofuel revenues.

Expenditure Variances
C. Salaries and benefit savings is due to vacant positions; Enterprise and HRS working on filling positions.

D. General Reserve was intentionally budgeted to go unspent to supplement fund balance reserves.

Other Notes
E. GFOA Recommended Best Practice is at least 5-15% of revenues or 1-2 months of expenditures.

F. Calculated as ratio between (a) Operating Sources plus Beginning Available Fund Balance plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, and (b) Debt Service. The Indenture requires this ratio to be a minimum of 1.25 times.

G. Calculated as ratio between (a) Operating Sources plus Fund Balance as a Source plus Capacity Charges, less Operating Uses less Facilities Maintenance/Programmatic, and (b) Debt Service.
<table>
<thead>
<tr>
<th>FY 2015-16 Actuals</th>
<th>Adopted Budget</th>
<th>Revised Budget</th>
<th>Projections</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$38.1</td>
<td>$12.8</td>
<td>$140.3</td>
<td>$192.7</td>
<td>$52.4</td>
</tr>
</tbody>
</table>

### Sources
- **Electric Sales - City Work Orders - General Fund Depts.**
  - FY 2015-16: $18.5
  - Adopted: $20.2
  - Revised: $20.2
  - Projections: $20.2
  - Variance: A

- **Electric Sales - City Work Orders - Enterprise Depts.**
  - FY 2015-16: $65.8
  - Adopted: $68.4
  - Revised: $68.4
  - Projections: $67.5
  - Variance: 0.7

- **Electric Sales - Modesto & Turlock Irrigation Districts**
  - FY 2015-16: $16.3
  - Adopted: $13.9
  - Revised: $13.9
  - Projections: $13.2
  - Variance: B

- **Electric Sales - WSPP**
  - FY 2015-16: $0.4
  - Adopted: $6.9
  - Revised: $6.9
  - Projections: $6.2
  - Variance: 0.7

- **Electric Sales - Direct, Non-City Depts., SFUSD, Community College**
  - FY 2015-16: $17.8
  - Adopted: $19.6
  - Revised: $19.6
  - Projections: -

- **Electric Sales - Retail (Hunter's Point)**
  - FY 2015-16: $0.1
  - Adopted: $0.8
  - Revised: $0.8
  - Projections: $0.1
  - Variance: 0.7

- **Electric Sales - Treasure Island**
  - FY 2015-16: $2.9
  - Adopted: $3.1
  - Revised: $3.1
  - Projections: -

### Subtotal - Electric Revenues
- FY 2015-16: $121.8
- Adopted: $133.0
- Revised: $133.0
- Projections: $129.9
- Variance: 3.1

### Water Sales
- **Transfer from Water Department**
  - FY 2015-16: $36.6
  - Adopted: $34.6
  - Revised: $34.6
  - Projections: $34.6

- **Groveland, Lawrence Livermore Labs**
  - FY 2015-16: $2.0
  - Adopted: $2.1
  - Revised: $2.1
  - Projections: $0.9
  - Variance: 1.2

### Subtotal - Water Revenues
- FY 2015-16: $38.6
- Adopted: $36.7
- Revised: $36.7
- Projections: $35.5
- Variance: 1.2

### Natural Gas & Steam
- **City Work Orders**
  - FY 2015-16: $7.5
  - Adopted: $11.3
  - Revised: $11.3
  - Projections: $10.9
  - Variance: 0.3

### Interest Income
- FY 2015-16: $1.2
- Adopted: $1.2
- Revised: $1.2
- Projections: $1.2

### Federal Interest Subsidy - Power Bonds
- FY 2015-16: $0.7
- Adopted: $0.7
- Revised: $0.7
- Projections: $0.5
  - Variance: 0.1

### Other Miscellaneous Income (property rental, Transbay Cable proceeds)
- FY 2015-16: $6.3
- Adopted: $6.3
- Revised: $4.2
- Projections: $5.0
  - Variance: 0.9

### Total Operating Sources
- FY 2015-16: $176.6
- Adopted: $189.2
- Revised: $187.0
- Projections: $183.1
  - Variance: 3.9

### Operating Uses
- **Personnel**
  - FY 2015-16: $37.7
  - Adopted: $40.9
  - Revised: $39.9
  - Projections: $37.7
  - Variance: 2.2

- **Non-Personal Services**
  - FY 2015-16: $19.6
  - Adopted: $22.8
  - Revised: $26.2
  - Projections: $26.2
  - Variance: -

- **Power Purchases**
  - FY 2015-16: $5.6
  - Adopted: $8.4
  - Revised: $8.4
  - Projections: 8.6
  - Variance: -

- **Transmission Distribution & Related Charges**
  - FY 2015-16: $19.4
  - Adopted: $34.6
  - Revised: $34.6
  - Projections: $34.6
  - Variance: -

- **Materials and Supplies**
  - FY 2015-16: $2.9
  - Adopted: $2.6
  - Revised: $2.9
  - Projections: $2.9
  - Variance: -

- **Equipment**
  - FY 2015-16: $0.9
  - Adopted: $0.5
  - Revised: $1.6
  - Projections: $1.6
  - Variance: -

- **Overhead (SFPUC Bureaus) & COWCAP**
  - FY 2015-16: $14.2
  - Adopted: $15.4
  - Revised: $17.4
  - Projections: $17.4
  - Variance: -

- **Services of Other Departments**
  - FY 2015-16: $7.4
  - Adopted: $7.4
  - Revised: $7.7
  - Projections: $7.7
  - Variance: -

- **Natural Gas & Steam**
  - FY 2015-16: $7.5
  - Adopted: $11.3
  - Revised: $11.3
  - Projections: $10.9
  - Variance: 0.3

### Total Operating Uses
- FY 2015-16: $115.2
- Adopted: $143.8
- Revised: $149.9
- Projections: $147.4
  - Variance: 2.5

### Debt Service
- FY 2015-16: $0.5
- Adopted: $2.5
- Revised: $2.5
- Projections: $2.5

### Capital Projects
- FY 2015-16: $17.4
- Adopted: $36.8
- Revised: $152.1
  - Variance: 152.1

### Facilities Maintenance/Programmatic
- FY 2015-16: $17.6
- Adopted: $14.8
- Revised: $18.8
- Projections: $18.8
  - Variance: -

### Contingency/Purchase of Power
- FY 2015-16: -
- Adopted: $4.0
- Revised: $4.0
  - Variance: 4.0

### Total Uses
- FY 2015-16: $150.7
- Adopted: $202.0
- Revised: $327.3
- Projections: $320.8
  - Variance: 6.5

### Net FY 2016-17 Results
- FY 2015-16: $2.6

### Available Fund Balance as of Fiscal Year-End
- FY 2015-16: $64.0
  - Variance: 55.0
Appendix C
HETCH HETCHY WATER & POWER OPERATING FUNDS
FY 2016-17 1st Quarter - Budgetary Basis, 5T AAA
($ Millions)

Revenue Variances
A. Projections reflect lower than expected electricity consumption from Airport, Convention Center and Water Enterprise.
B. Sales below budget as Power Enterprise no longer provides excess Hetchy sales to Turlock Irrigation District.
C. WSPP sales are lower than budget due to lower volume and lower market prices.
D. Retail (Hunter's Point) sales projections lower than budget due to fewer customers moving into new development than expected.
E. Water sales below budget primarily due to a projected 49% decrease in sales to Lawrence Livermore National Labs.
F. Natural Gas & Steam sales below budget, but has an offsetting decrease in expenses (see Note J).
G. Budget variance due to Federal Sequestration.
H. Miscellaneous revenue projected to increase from budget, primarily due to $1.5M in unbudgeted Rim Fire insurance payments.

Expenditure Variances
I. Salaries and benefit savings due to the number of vacant positions; Hetchy and HRS are working on filling positions.
J. The Natural Gas and Steam has an offsetting revenue (see Note F).
K. Reflects a $4.0 million contingency reserves including dry year/power price volatility for purchase of power.

Other Notes
L. GFOA Recommended Best Practice is at least 5-15% of revenues or 1-2 months of expenditures.
M. The Series 2015 Power Bonds represent the first series of senior lien revenue bonds of the Power Enterprise. Pursuant to Power's Master Trust Indenture, Senior Lien Debt Service coverage excludes debt service on subordinate obligations, such as the Power Enterprise's existing CREBs, NCREBs, and QECBs. Because interest on the Series 2015 Bonds is capitalized, the Power Enterprise will not be obligated to make debt service payments on the Series 2015 Bonds until FY 2017-18. Consequently, the Power Enterprise does not have a basis to calculate and report the Indenture-based debt service coverage ratio in FY 2016-17.
N. Calculated as ratio between (a) Operating Sources (excluding Treasure Island, Gas & Steam, and Transbay Cable revenue) plus Fund Balance as a Source, less Operating Uses (excluding Gas & Steam expenses) less Facilities Maintenance/Programmatic, and (b) Subordinate Lien Debt Service consisting of 2008 CREBs, 2011 QECBs, 2012 NCREBs and 2015 NCREBs.
## Appendix D

### CleanPowerSF

**FY 2016-17 1st Quarter - Budgetary Basis, 5Q**

($ Millions)

<table>
<thead>
<tr>
<th>FY 2015-16 Actuals</th>
<th>Adopted Budget</th>
<th>Revised Budget</th>
<th>Projections</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ 5.6</td>
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</table>

### Available Fund Balance as a Source

<table>
<thead>
<tr>
<th>Operating Sources</th>
<th>FY 2015-16 Actuals</th>
<th>Adopted Budget</th>
<th>Revised Budget</th>
<th>Projections</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric Sales - Green Product</td>
<td>3.7</td>
<td>33.4</td>
<td>33.4</td>
<td>33.4</td>
<td>-</td>
</tr>
<tr>
<td>Electric Sales - SuperGreen Product</td>
<td>-</td>
<td>0.4</td>
<td>0.4</td>
<td>0.4</td>
<td>-</td>
</tr>
<tr>
<td><strong>Subtotal - Electric Revenues</strong></td>
<td><strong>3.7</strong></td>
<td><strong>33.7</strong></td>
<td><strong>33.7</strong></td>
<td><strong>33.7</strong></td>
<td><strong>-</strong></td>
</tr>
<tr>
<td>Interest Income</td>
<td>0.0</td>
<td>-</td>
<td>-</td>
<td>0.1</td>
<td>0.1 <strong>A</strong></td>
</tr>
<tr>
<td><strong>Total Operating Sources</strong></td>
<td><strong>3.7</strong></td>
<td><strong>33.7</strong></td>
<td><strong>33.7</strong></td>
<td><strong>33.8</strong></td>
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</table>

### Operating Uses

<table>
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<tr>
<th>Operating Uses</th>
<th>FY 2015-16 Actuals</th>
<th>Adopted Budget</th>
<th>Revised Budget</th>
<th>Projections</th>
<th>Variance</th>
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</thead>
<tbody>
<tr>
<td>Personnel</td>
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<td>1.8</td>
<td>1.8</td>
<td>1.0</td>
<td>0.8 <strong>B</strong></td>
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<tr>
<td>Overhead</td>
<td>-</td>
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<td>1.1</td>
<td>1.1</td>
<td>-</td>
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<tr>
<td>Non Personnel Services</td>
<td>-</td>
<td>2.5</td>
<td>2.5</td>
<td>2.5</td>
<td>-</td>
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<tr>
<td>Power Purchases</td>
<td>2.3</td>
<td>22.5</td>
<td>23.0</td>
<td>23.0</td>
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<tr>
<td>Materials and Supplies</td>
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<td>0.0</td>
<td>0.0</td>
<td>-</td>
</tr>
<tr>
<td>Overhead (SFPUC Bureaus) &amp; COWCAP</td>
<td>-</td>
<td>0.2</td>
<td>0.2</td>
<td>0.2</td>
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<tr>
<td>Services of Other Departments</td>
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<td>0.6</td>
<td>0.6</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Operating Uses</strong></td>
<td><strong>2.3</strong></td>
<td><strong>28.7</strong></td>
<td><strong>29.2</strong></td>
<td><strong>28.4</strong></td>
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<tr>
<td>Debt Service</td>
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<td>0.8</td>
<td>0.8</td>
<td>-</td>
</tr>
<tr>
<td>General Reserve</td>
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<td>-</td>
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<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$ 2.3</strong></td>
<td><strong>$ 33.7</strong></td>
<td><strong>$ 34.2</strong></td>
<td><strong>$ 29.2</strong></td>
<td><strong>$ 5.0</strong></td>
</tr>
</tbody>
</table>

### Net FY 2016-17 Results

$ 5.1

### Available Fund Balance as of Fiscal Year-End

$ 10.7 ***

*Operating Reserve includes $3.0M for Calpine Reserve Account

### Sources

A. Unbudgeted interest earnings are expected to be modest.

### Uses

B. Projected savings due to a lag in hiring at the start of the year. All budgeted positions have been filled as of the beginning of Q2.